



LEAD FROM THE FRONT

A comprehensive training program designed to equip **first time and middle managers** with tools, models, framework and most importantly with a leadership mindset to inspire, lead and positively influence their team and organizational stakeholders.

PROGRAM DETAILS

Some people are born leaders, others can develop the skills to lead. We have employees who are proficient with managing their daily tasks and work related challenges but when it comes to leading people they struggle to inspire, motivate and lead.

For this reason we have designed our leadership development program to empower and educate middle managers (future leaders) to develop leadership skills using **Competence - Character & Influence** model and learn tools, framework and most importantly develop a leadership mindset to motivate, inspire and lead their team and organization to **#RiseAboveOrdinary**.

PROGRAM CONTENT



Our "Lead From The Front" training program is highly customizable as per client needs. We design and structure our content as per organization's culture, values, behavioural competencies, vision and strategic goals. Our program is designed on Competence, Character and Influence (**CCI**) model. The program is structured in 3 modules: Self Leadership, Team Leadership and Functional Leadership.

Module 1: Self Leadership

- Personality assessment through Big 5 Personality test.
- Understand and explore the difference between effective leadership practices in comparison to ineffective management practices.
- Learn different leadership styles using McKinsey & Company leadership model.
- Personal leadership style assessment.
- Discover personal values and align it with organizational values, vision and mission.
- Explore, learn and role play essential leadership character traits: trustworthy, empathy, integrity and courage.

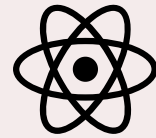
Module 2: Team Leadership

- Learn and practice team management using Skill-Will matrix.
- Learn and practice effective communication skills using 7C model.
- Practice and apply active listening using different techniques and 4 frame model.
- Team expectations, goal and objective setting using SMART methodology.
- Explore ways to motivate team, encourage collaboration and team synergy.
- Learn and explore how to build trust by using Jack Zenger & Joseph Folkman Model.

Module 3: Functional Leadership

- Learn time management and prioritization techniques.
- Learn task related stress management techniques and healthy ways.
- Learn delegation and empowerment through Ken Blanchard delegation model.
- Learn and practice problem solving and decision making through root cause analysis model.
- Role play, learn and apply feedback mechanism and positive reinforcement by using Sandwich approach and SBT model.

OUR LEADERSHIP MODEL



We teach and train future leaders through our Character, Competence and Influence model. Character focuses on behavioural traits that a leader should possess, where as competence focuses on the managerial skills that a leader must have.

Should Do



Solve Problems



Build Relationships

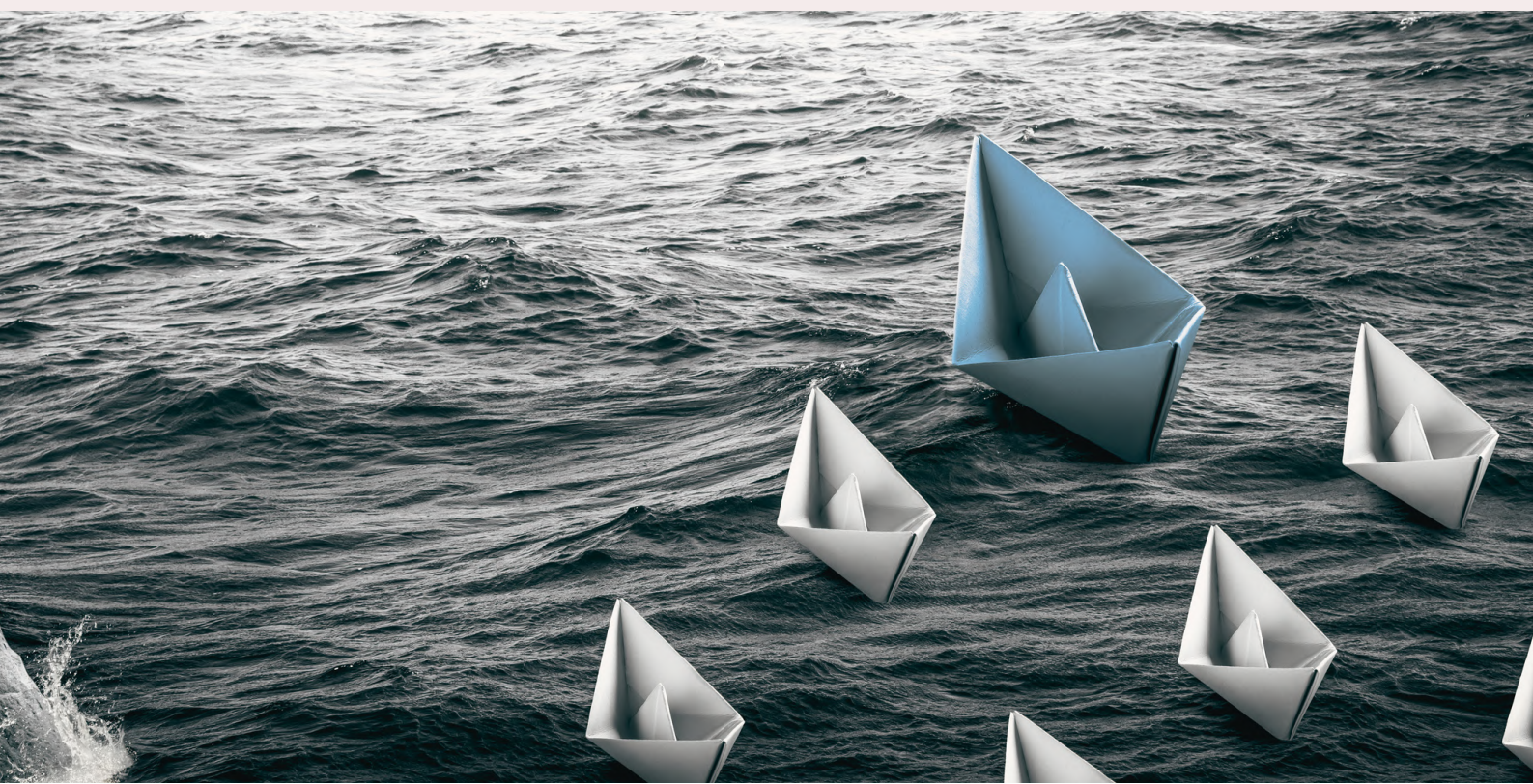


Should Have

Competence



Character





LEARNING OUTCOMES



By the end of this program, participants will be able to exemplify value-driven leadership by inspiring, motivating, and encouraging followers through their demonstrated character and competence.



By the end of this program, leaders will have developed an effective people management and managerial skillset, leading to measurable improvements in team performance, increased productivity, and contributing to the overall growth of the organization.

TRAINING METHODOLOGY



Lecture: Practical researched leadership models, frameworks, best practices and effective ways will be discussed.



Training Manual Activity: Participants will brainstorming, reflect, explore and draft multiple aspects of leadership in light of our CC model and training content.



Story Telling: Examples of corporate leaders, businessmen and philanthropist who have achieved extraordinary results through demonstrating Competence and Character.



Kinesthetic Activities: Purpose driven activities related to the content.



Role Plays: Situations and scenarios in the role play will be based on practical work-related example.



Other Methods: Video Aid, Power Point Presentation.

ABOUT TRAINER










Tanzeel is CEO of Meaningful Lives, who is a seasoned corporate trainer and coach with focus on behavioral and physical transformation through soft skills and wellbeing training. He has over **9 years** of experience in training & transforming professionals and organizations in **Australia** and **Pakistan**. He has worked with top global organizations, include "Hudson Global Resource", a leading MNC providing learning and staffing solutions in Australia. He has enabled organization and professionals in Pakistan to unleash their potential and reach peak productivity level by providing **meaningful** training solutions. Tanzeel has facilitated more than **450** trainings in Pakistan, has worked with more than **50** organizations and have trained more than **3500 professionals** from all walks of life.

He completed his MBA from **CQ University (Australia)** in International Business and an ACCA Affiliate. He is a Certified Public Speaker from California Institute of Behavioural Neurosciences & Psychology and a Certified Professional Trainer from **IAPPD, UK**. Tanzeel also teaches Leadership and Management courses to MBA students. Tanzeel is also a **Certified Fitness Trainer** from Australian College of Sports and Fitness and Certified Boxing Trainer from Punchfit Australia.

TRAINING

VIDEOS & TESTIMONIALS

-  <https://www.youtube.com/watch?v=MMw8W7zBUfM&t=27s> Group Procurement Manager - Testimonial Leadership Development Program
-  https://www.youtube.com/watch?v=_Vx3HaTbcIM Manager TPL Corp - Testimonial
-  https://www.youtube.com/watch?v=_Vx3HaTbcIM Testimonial NIFT - Leadership Development Program
-  <https://www.youtube.com/watch?v=yAQygyx4QKli> Time and Stress Management Open Program at Avari Tower Karachi
-  <https://www.youtube.com/watch?v=686gNpwwkUg&t=4s> Team Building Training Program
-  <https://www.youtube.com/watch?v=NIGOHnhvh64&t=11s> Meaningful Wellness Training program
-  <https://www.youtube.com/watch?v=4IWBnmthQzs> Testimonial - Pakistan Stock Exchange



What Our
Clients Say

OUR LEARNING PARTNERS



LEARNING INVESTMENT

Type of Learning Intervention	Duration Of Intervention	No of Participants	Training Investment Per Day	Investment Per Participant

Terms Of Engagement

- GST will be added to the above quoted amount, depending upon the location of training
- Venue, multimedia, meals will be provided by the client
- Learning material, assessment tools and activity materials will be provided by the trainer

